

Message Text

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46

ACTION CU-03

INFO OCT-01 EUR-12 ISO-00 /016 W
----- 086488

P R 181612Z DEC 75
FM AMEMBASSY MOSCOW
TO SECSTATE WASHDC PRIORITY 8000
INFO USIA WASHDC
AMCONSUL LENINGRAD

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STATE FOR CU/ARTS, CU/EE, EUR/SOV; LENINGRAD FOR P&C;
USIA FOR IEU

E.O. 11652: N/A
TAGS: OEXC, UR
SUBJECT: EXCHANGES: CULTURAL PRESENTATIONS (CU/ARTS): THE ROY
CLARK SHOW

1. IN DECMEBER SEVENTEEN MEETING WITH GOSKONTSERT MANAGEMENT,
(SEE SEPTELS) EMBOFF FOLLOWING STIFF NEGOTIATIONS RECEIVED FOLLOWING
OFFER RE ROY CLARK -- \$14,000, 13,500 RUBLES FOR FOURTEEN CONCERTS;
FIRST CLASS AIR TRANSPORT FOR THREE ON RETURN TRIP; HOTEL
ASSIGNMENTS AS AGREED UPON BY HARTMAN IN RIGA AND LENINGRAD AND
EVERY GOSKONTSERT EFFORT TO MEET SAME LEVEL IN MOSCOW. IN
NEGOTIATIONS, DIRECTOR OF GOSKONTSERT REPEATEDLY STRESSED THE
UNUSUAL NATURE OF REQUESTS FOR FIRST CLASS AIR TRANSPORT AND
EXTRA DELUXE HOTEL ROOMS.

2. GOSKONTSERT DIRECTOR ATTEMPTED TO ESTABLISH PRINCIPLE THAT
ALL GROUPS BE RESTRICTED TO 8 - 9 PERCENT SINGLES IN HOTEL
ACCOMMODATIONS AS, HE CLAIMED, ARE SOVIET GROUPS. EMBOFF POINTED
OUT THAT AMERICAN PERFORMERS, SUCH AS CLARK, SPEND MUCH MORE
TIME ON THE ROAD THAN THEIR SOVIET COUNTERPARTS AND THAT
THEIR PRIVACY IS VERY IMPORTANT TO THEM. IN RESPONSE,
GOSKONTSERT DIRECTOR AGREED TO ATTEMPT FULFILLING ROOM
REQUESTS BUT SAID EXTRA EXPENSES WOULD BE REFLECTED IN SMALLER
FINAL FEE FOR GROUPS. NOTE: PLEASE ADVISE WHETHER EMBASSY
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SHOULD HOLD OUT FOR SLIGHTLY HIGHER FEE FOR CLARK TOUR.

3. CHIEF OF US-WEST EUROPEAN SECTION NETTO TOLD EMBOFF PRIVATELY BEFORE THIS MEETING THAT IN FUTURE ALL CONTRACT NEGOTIATIONS WOULD BE CARRIED OUT BY THE DIRECTOR HIMSELF. COMMENT: PREVIOUSLY THIS WORK WAS DONE WITH VLADIMIR KOKONIN. NEW OPERATING PROCEDURES MAY INDICATE EITHER THAT SUPAGIN IS TAKING CHARGE ON DAY-TO-DAY BASIS AT GOSKONTSERT OR A DROP IN CONFIDENCE OF KOKONIN WHO MADE DECISION TO PROCEED WITH ROCK GROUP "AMERICA". KOKONIN HAS BEEN UNAVAILABLE SINCE RETURN OF BUTROVA FROM US IN SPITE OF REPEATED EMBOFF REQUESTS FOR A MEETING.
STOESSEL

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